## Ford Idaho Center CONSOLIDATED INCOME STATEMENT For the Twelve Months Ending September 2017

		YEAR TO DATE	
	Actual	Curr Budget	Budget Variance
Number of Events	97	92	5
Total Paid General	209,148	164,315	44,833
Turnstile Attendance- General	316,671	270,875	45,796
RENTAL INCOME			
GROSS TICKET REVENUE	4,965,778	3,306,465	1,659,313
RENT BILLED	809,201	633,300	175,901
GROSS REVENUE	5,774,979	3,939,765	1,835,214
PROMOTER PROCEEDS	(5,223,729)	(3,306,465)	(1,917,264)
NET RENTAL INCOME	551,250	633,300	(82,050)
NET SERVICE INCOME / (LOSS)	(325,365)	(155,240)	(170,125)
DIRECT EVENT INCOME	225,885	478,060	(252,175)
FACILTY FEE REVENUE	130,338	82,308	48,030
CONV/TICKET PROC REVENUE	282,454	165,613	116,841
TOTAL SURCHARGE/REBATE	412,792	247,921	164,871
ANCILLARY INCOME			
CONCESSIONS	537,189	386,469	150,720
CATERING	61,688	0	61,688
NOVELTY	55,541	12,817	42,724
PARKING	153,979	85,419	68,560
TOTAL ANCILLARY INCOME	808,396	484,705	323,691
EVENT OPERATING INCOME	1,447,073	1,210,686	236,387
INDIRECT EXPENSES:			
EXECUTIVE	224,705	224,787	82
MARKETING	201,920	202,185	265
FINANCE	215,874	217,661	1,787
BOX OFFICE	179,635	184,694	5,059
OPERATIONS	1,091,152	1,184,031	92,879
EVENT SERVICES	202,371	242,958	40,587
OVERHEAD	302,157	302,296	139
TOTAL INDIRECT EXPENSES	2,417,814	2,558,612	140,798

GROSS BUILDING OPERATING INCOME	(970,742)	(1,347,926)	377,184
OTHER INCOME			
Advertising Sponsorship Income	506,312	420,800	85,512
Other revenue	220,746	127,640	93,106
TOTAL OTHER INCOME	727,058	548,440	178,618
NET OPERATING INCOME (LOSS)	(243,684)	(799,486)	555,802
Capital Equipment Expense	(279,869)	(197,000)	(82,869)
Management Fee Expense	(231,150)	0	(231,150)
Net Income ( Loss)	(754,703)	(996,486)	241,783
SAGE check	(754,703)	(996,486)	(241,783)

## CONSOLIDATED INCOME

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Incentive Management Fee	 (231,150)	-	(231,150)
Net Income ( Loss)	\$ (754,703) \$	(996,486) \$	241,783

Annual Budget
92
164,315 270,875
3,306,465 633,300 3,939,765
(3,306,465)
633,300 (155,240) 478,060
82,308 165,613
247,921
386,469 0 12,817
85,419
484,705
1,210,686
224,787 202,185 217,661 184,694 1,184,031 242,958 302,296 2,558,612

## (1,347,926)

	420,800 127,640
	548,440
(	799,486)
	(197,000) 0
	(602,486)
	(996,486)

% of Annual Budget Achieved
5% 27% 17%
-53% 58% 71% 67%
20% 73%
100% 100% 99% 97% 92% 83% 100% 94%

70%	0.210976
42%	

24%

1025644
1320851
-295207
-0.2235