

**Ford Idaho Center**  
**CONSOLIDATED INCOME STATEMENT**  
For the Twelve Months Ending September 2018

	<b>YEAR TO DATE</b>		
	Actual	Curr Budget	Budget Variance
Number of Events	128	101	27
Total Paid General	235,172	159,100	76,072
Turnstile Attendance- General	393,917	275,000	118,917
<b>EVENT OPERATING INCOME</b>			
DIRECT EVENT INCOME	394,683	418,837	(24,154)
FACILITY FEE REVENUE	216,497	72,614	143,883
SUITE TICKET REVENUE	4,250	0	4,250
CONV/TICKET PROC REVENUE	315,265	138,097	177,168
ANCILLARY INCOME	946,531	725,537	220,994
	<u>1,877,227</u>	<u>1,355,085</u>	<u>522,142</u>
<b>OTHER INCOME</b>			
Advertising Sponsorship Income	576,704	489,444	87,260
Other revenue	273,320	132,204	141,116
	<u>850,023</u>	<u>621,648</u>	<u>228,375</u>
<b>EXPENSES</b>			
EXECUTIVE	230,011	235,830	5,819
MARKETING	186,744	213,304	26,560
FINANCE	236,438	230,454	(5,984)
BOX OFFICE	181,601	195,424	13,823
OPERATIONS	1,129,640	1,180,590	50,950
EVENT SERVICES	274,750	347,880	73,130
OVERHEAD	302,299	299,274	(3,025)
TOTAL INDIRECT EXPENSES	<u>2,541,482</u>	<u>2,702,756</u>	<u>161,274</u>
<b>NET OPERATING INCOME (LOSS)</b>	<b><u>\$ 185,768.36</u></b>	<b><u>\$ (726,023.00)</u></b>	<b><u>\$ 911,791.36</u></b>
Capital Equipment/Contract Fee Expense	(705,461)	(300,000)	(405,461)
<b>Net Income ( Loss)</b>	<b><u>\$ (519,692.64)</u></b>	<b><u>\$ (1,026,023.00)</u></b>	<b><u>\$ 506,330.36</u></b>